

### About Abbott

#### **Net Sales Worldwide**

Dollars in billions



In 2011, Abbott sales increased more than 10 percent over 2010.

### Operating Cash Flow

Dollars in billions



Abbott delivered another year of record cash flow in 2011 and returned approximately \$3 billion to shareholders in the form of dividends.

#### **Consistent Dividends**

Dollars per share declared



Abbott has paid 352 consecutive quarterly dividends since 1924 and 39 consecutive years of increasing dividends.

#### **About Abbott**

Abbott is a diverse, global health care company with scientific expertise and products that address the full range of health care needs – from disease prevention and diagnosis to treatment and cure. Our company discovers, develops, manufactures and markets leading pharmaceuticals, medical devices, diagnostics and nutrition products that are increasingly in demand in both developed and rapidly growing markets throughout the world. In 2011, we achieved record sales of \$38.9 billion, a 10.5 percent increase over 2010, and took decisive, strategic actions to better position our company for long-term growth.

### Improving Global Health

Abbott's success benefits patients, health care professionals, employees and shareholders around the world, enabling us to invest, innovate and introduce new products that improve health care. Our work targets diseases that pose the greatest burdens on society — including cardiovascular disease, cancer, diabetes, infectious diseases, autoimmune diseases and vision and cognition disorders.

#### **Global Presence**

Headquartered in the United States, in north suburban Chicago, Abbott serves a worldwide customer base with approximately 91,000 employees and offers its products in more than 130 countries.

#### **About the Cover**

Abbott offices around the world offer family days designed to inspire our communities to learn more about the wonders of science. We bring together employees and families for a fun evening packed with exciting, hands-on experiments. On the cover, families visiting our office in Wavre, Belgium, learn about the spread of viruses in the human body and how medicines are developed. In addition to these family days, Abbott volunteers in eight countries visit local schools to encourage children to study science and pursue scientific careers. Program evaluations show that children who participate in these events are more than twice as willing to try science activities at home.

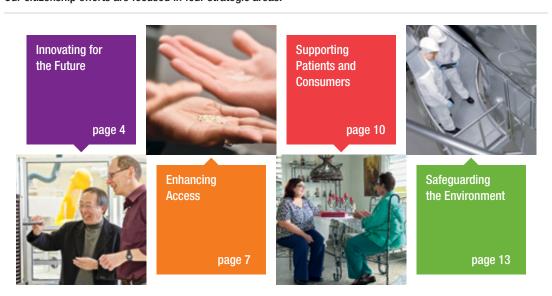
### Redefining Responsibility

At Abbott, we believe innovative, responsible and sustainable business practices are integral to a healthy, thriving society. We strive to foster economic, environmental and social well-being at the same time we pursue the work of discovering, developing, manufacturing and distributing products that enhance people's health.

We define our responsibilities as a global citizen according to four key priorities – Innovating for the Future, Enhancing Access, Supporting Patients and Consumers and Safeguarding the Environment. These strategic priorities guide us in the way we operate our businesses, pursue advances in human health, share our expertise with public and private partners and engage with the communities where we live and work.

This printed report summarizes Abbott's 2011 global citizenship initiatives and the progress we are making toward our long-term goals. Please visit www.abbott.com/citizenship to view our complete report, including detailed performance data.

### Our citizenship efforts are focused in four strategic areas:



## 2011 Citizenship Highlights



## Partners In Health, Abbott and the Abbott Fund Team Up to Address Severe Childhood Malnutrition in Haiti

PIH and Abbott experts are working shoulder to shoulder with Haitian farmers and community health workers to create local, sustainable solutions to treat malnutrition in children.



## Abbott and the Drugs for Neglected Diseases *initiative*Unite to Combat a Host of Challenging Tropical Diseases

DND*i* and Abbott experts are collaborating to create new medicines to treat a number of neglected tropical diseases, which disproportionately affect the world's poor and underserved populations.



### Abbott Marks 10 Years of Leadership in Global AIDS Care

Abbott and the Abbott Fund have worked tirelessly over the past 10 years to address the challenges of HIV/AIDS. In 2002, we committed to donate 20 million rapid HIV tests to help prevent mother-to-child transmission of HIV in the developing world. This goal was reached in April 2012.



### PATH, Abbott and the Abbott Fund Form Innovative Partnership to Prevent Malnutrition

Abbott's nutrition scientists are working with the nonprofit organization PATH to optimize a rice fortification technology called Ultra Rice®, which packs vitamins and minerals into rice-shaped grains, resulting in a product more nutritious than traditional rice yet nearly identical in smell, taste and texture.



## Abbott Expanding Manufacturing Capacity in China to Meet Demands of Fast-Growing Nutrition Market

Abbott is investing \$230 million to build a state-of-the-art nutrition manufacturing facility in Jiaxing, China. The facility represents Abbott's largest investment in China to date.

### To Our Stakeholders



Miles D. White Chairman of the Board and Chief Executive Officer

We at Abbott are proud to present this summary of our 2011 Global Citizenship Report, published in full at www.abbott.com/citizenship. It gives an overview of our company's high standards of global citizenship, and the progress we are making in our efforts to advance global health and well-being in ways that benefit patients, shareholders and employees.

In 2011, Abbott grew its global sales by 10.5 percent, increased ongoing earnings per share by 11.8 percent and delivered record operating cash flow of \$9 billion. We continued to expand our presence in emerging markets and to enhance our leadership in important health care technologies. These and other initiatives allow us to serve more people in more places than ever before. At the same time, we are acutely conscious of the responsibilities that such opportunities confer.

Delivering on these responsibilities, we advanced efforts to research and provide treatments for neglected tropical diseases, used our nutrition expertise to advance food fortification programs in developing countries and expanded our support for patient education groups, among numerous other partnerships.

Looking forward, we announced plans to separate into two leading health care companies by the end of 2012 – one a diversified medical products company that will retain the Abbott name, the other a research-based pharmaceutical company to be named AbbVie. Both companies will carry on our mission of turning science into caring, while adhering to strong values and citizenship commitments.

We appreciate your interest in our citizenship programs and look forward to reporting our continued progress.

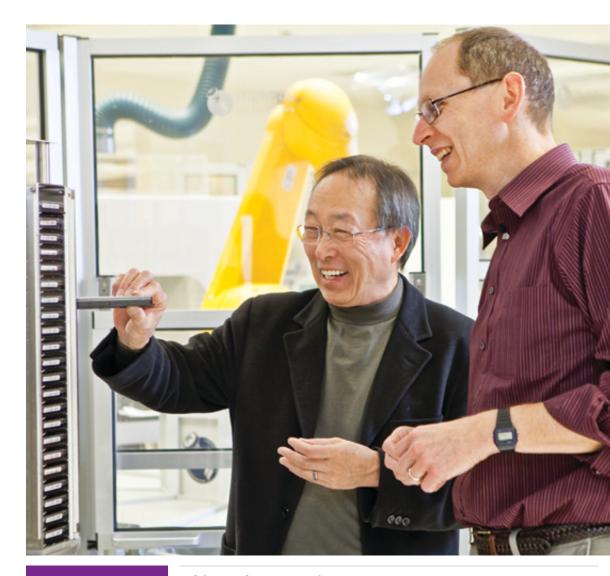
Sincerely,

Miles D. White

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Chairman of the Board and Chief Executive Officer

April 2012



# 1.4 billion

1.4 billion of the world's poorest people are impacted by neglected tropical diseases, costing \$10 billion annually in lost productivity and treatment costs.

## New Approaches to Neglected Diseases

Abbott recently entered into a four-year joint research and nonexclusive licensing agreement with the Drugs for Neglected Diseases *initiative* (DND*i*) to undertake research on new treatments for several of the world's most neglected tropical diseases, including Chagas disease, helminth infections, leishmaniasis and sleeping sickness. Through this collaboration, DND*i* and Abbott scientists will focus on discovering and advancing unique antimicrobial agents to combat these neglected diseases. Above: Shing Chang, Ph.D., of DND*i*, left, and Dale Kempf, Ph.D., of Abbott, right, share ideas.

abbott.com/citizenship/innovation







Screening of selected Abbott compounds has identified several agents with potential to address neglected diseases.



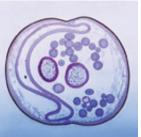


# Innovating for the Future

Abbott was founded more than 120 years ago to pursue leading-edge health care, science and innovation. That same passion for researching and developing sustainable solutions to health care challenges continues to drive us today. We invest in pioneering research and technologies in each of our core businesses – pharmaceuticals, medical devices, diagnostics and nutritional products – to address many of the world's most pressing health care needs.

Our scientists continue to break new ground in a broad range of therapeutic areas – from cardiovascular disease to cancer to kidney disease. Additionally, Abbott is helping to lead the way toward personalized medicine and pioneering nutritional solutions to address dietary needs in emerging countries.

Our ongoing investment in research and development – \$4.1 billion in 2011 – allows us to foster new insights and solutions to health care challenges and then translate those opportunities into life-enhancing products with strong commercial viability. We seek to maximize the impact of our research and development work by engaging in partnerships, balancing our pipeline and increasing efficiencies in the R&D process.



Our new formulation of flubendazole, developed for DND*i*, may lead to a new treatment for lymphatic filariasis and river blindness, caused by roundworms

## R&D Investment

Our investments in research and development enable us to foster new solutions for ongoing and emerging health care challenges.



### Collaborative Research

Abbott is engaged in a wide range of partnerships and alliances with peer companies, leading universities and research institutions to put great science to work.

# 75 university partnerships

### **New Product Pipeline**

Over the past few years, we've tripled the number of new molecular entities in our pharmaceutical pipeline. We now have 30 compounds in development, along with dozens of nutritional products and medical devices. 3x number of new molecular entities

### Collaborative Approach

We believe that science and discovery are best practiced through collaborative, networked enterprise. Collaboration with peer companies, academics, governments and research organizations enables us to capitalize on a broad range of ideas and resources to address the full continuum of care. Cross-sector partnerships are especially critical in addressing complex disease states requiring increasingly personalized interventions.

Today, only about 1 in 10,000 pharmaceutical compounds progresses from the laboratory into the marketplace, and only 1 in 12 of the compounds entering clinical trials ultimately will reach patients. Development cycles for medical devices are similarly complex. Therefore, Abbott has developed systems to focus our R&D resources where they will have the greatest impact on patient care. We take a broad-based approach to our product pipeline, balancing higher-risk breakthrough research with more incremental innovations to refine existing products across all of our businesses.

At the same time, we continually look for opportunities to increase the efficiency of our R&D programs. As early as possible in the R&D process, we try to determine which therapies and technologies are the most promising and merit accelerated development, while also determining which projects are less promising and ought to be abandoned.

We recognize that ethical biomedical research requires the consideration of how to conduct clinical trials, the appropriate use of new technologies, the welfare of laboratory animals and related issues. Abbott is committed to the highest standards of bioethics and clinical practice in all our research. We uphold consistently high standards of quality, safety and transparency at all stages and locations of the research process.



Gary Katz, Ph.D., is a member of Abbott's prestigious Volwiler Society, our company's highest scientific honor. Members exchange ideas about novel research opportunities, share best practices and serve as mentors to more junior scientists.

abbott.com/citizenship/innovation







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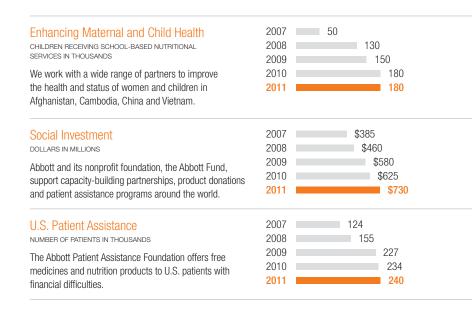
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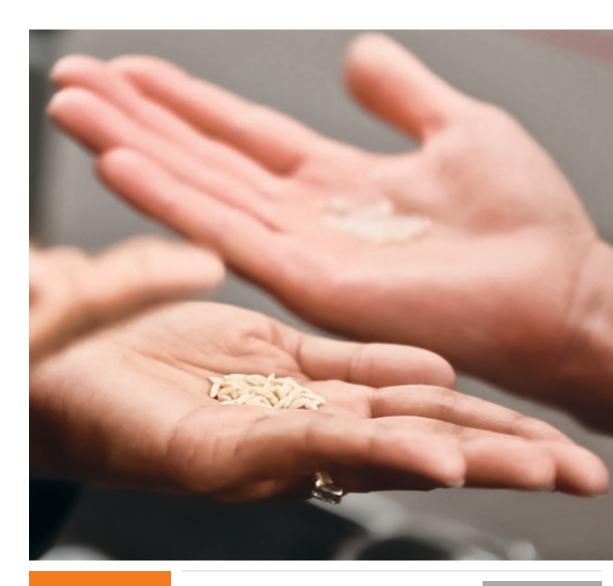
addressing

# Enhancing Access



Over the past 10 years, Abbott and the Abbott Fund have invested the time and expertise of volunteer mentors – in addition to more than \$95 million in grants and donations – to help strengthen Tanzania's health care system. Expanding health care access for patients around the world is a key component of Abbott's citizenship commitment and integral to our core business strategy. In our efforts to expand health care access, we face three critical, worldwide challenges – lack of awareness, lack of infrastructure and limited affordability.





# 200 million

### Helping India's Malnourished

Some 200 million people in India suffer from malnutrition and hunger. With the support of the Abbott Fund, Abbott nutrition scientists are working with the global nonprofit PATH to scale up production and distribution of Ultra Rice, a micronutrient delivery system that packs vitamins and minerals into rice-shaped grains made from rice flour. Mixed with regular rice in a 1:100 ratio, these grains create a product that is far more nutritious than ordinary rice, yet nearly identical in smell, taste and texture.

abbott.com/citizenship/access











# Abbott partners with PATH experts like Dipika

Abbott partners with PATH experts like Dipika Matthias to develop new processes for nutrient fortification while improving the taste and texture of fortified rice.

### Challenges to Health Care Access

The incidence of chronic illnesses such as heart disease and diabetes – long recognized in developed nations – now is increasing rapidly in developing countries, as growing numbers of people adopt Western-style diets and more sedentary lifestyles. For example, more than 40 million people in China have diabetes, and an additional 20 million suffer from impaired glucose tolerance. Similarly, in India, more than 118 million patients have hypertension. Health care practitioners in these and other developing countries often do not have access to the latest information about chronic disease diagnosis and treatment – especially in rural areas.

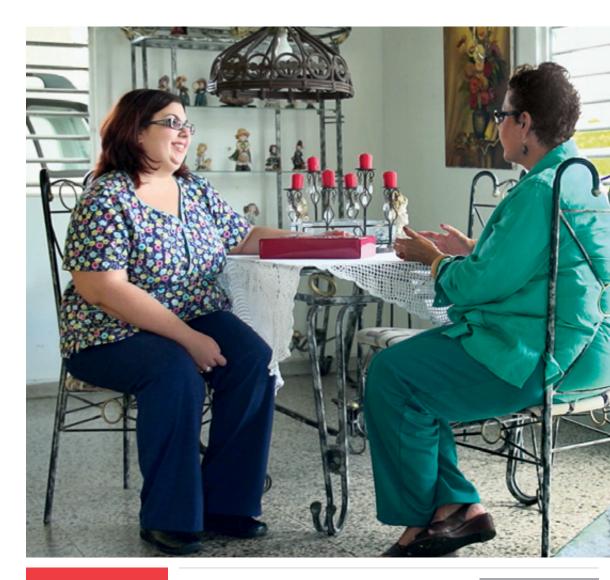
Much of the world also lacks basic health care infrastructure, with critical shortages of health care professionals, limited patient care facilities and gaps in information technology. Poor sanitation and inadequate transportation also pose significant hurdles to quality health care. Additionally, the social stigmas that accompany certain diseases often interfere with proper diagnosis and treatment.



Abbott and Partners In Health are constructing a new production facility in Haiti that will enable local workers to produce locally sourced, highquality food products.

The third critical issue – health care affordability – is especially complex. The proportion of health care costs borne by individuals, governments and employers varies substantially among countries. Moreover, the global economic downturn has made it increasingly difficult for many governments to manage competing budgets for health care, education, unemployment benefits and other social needs.

Against this challenging backdrop, Abbott is committed to helping expand access to health care services and products. We partner with a broad range of government agencies, medical societies, patient organizations, non-governmental organizations and other key stakeholders to expand health care infrastructure and capacity; invest in patient and practitioner training and education; and advance pricing that provides patients in need access to affordable therapies while enabling us to operate our business sustainably. We also provide expertise in science and nutrition, product formulation, information technology, quality assurance, manufacturing and engineering to help our partners develop new products custom-tailored to meet emerging local needs.



# 125 million

125 million people worldwide suffer from psoriasis, a complex and poorly understood autoimmune disease.

# Providing In-Home Patient Education

Abbott's specially trained nurses, patient service specialists and third-party health educators help patients maintain medication adherence. Above, nurse Yvette Isona de Jesus, left, counsels Carmen Ramos Vazquez, right, in Puerto Rico. Education is especially important in the care of autoimmune diseases, because symptoms can worsen if a patient suddenly stops treatment. Throughout the world, our support programs counsel patients and their caregivers – both at home and in their physicians' offices – as well as through telephone, email and text reminders.

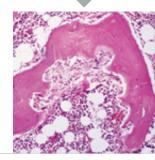
abbott.com/citizenship/patients







Autoimmune diseases like rheumatoid arthritis, shown here, develop when a flaw in the immune system leads the body to attack its own organs and cells.





# Supporting Patients and Consumers

Abbott's top priority is providing safe, effective, high-quality products that enhance people's health and well-being throughout the world. Our portfolio of market-leading products fulfills a broad range of current health care needs, while our research and development efforts will lead to a host of new solutions for ongoing and emerging challenges.

Our commitment to advancing health care quality begins with listening to patients and health care professionals to understand their day-to-day challenges and to determine how we can help. We partner with patient organizations around the world to help deepen our understanding of patients' needs and develop ongoing educational, social and emotional support programs. We also collaborate with patient associations to improve the depth and quality of our disease management information; educate governments and other policymakers about the importance of timely diagnosis and treatment; and raise public awareness about critical health care issues.

Our employees play an important role in informing health care professionals about disease-specific data, new treatment approaches and clinical trial results – all of which can significantly impact patient health.



Abbott works with patient organizations around the world to advance quality of care, educate policymakers and raise public awareness about the challenges our patients face.

#### **Psoriasis Education**

The *Under the Spotlight* film, sponsored in part by Abbott, increased awareness of the challenges of psoriasis, reaching more than 34 million people in Spain alone.

### **Employee Training and Development**

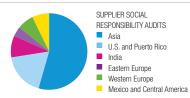
All 91,000 employees worldwide have access to job-specific training. We also offer robust learning and development programs for employees at all levels. More than 49,000 participated in 2011.

### **Auditing Our Suppliers**

Abbott routinely audits suppliers to ensure that they meet our expectations for both product quality and social responsibility standards such as ethics, management systems, employee health and safety and environmental performance.

# 34 million people reached

### More than 49,000 employees trained



Abbott has implemented numerous processes to ensure that we meet the highest safety and quality standards in the design and development, manufacture. delivery and labeling of our products.

Through engaging with health care professionals and patient groups, we gather vital feedback on patient needs to help guide our research and development process and ensure that our innovations continually focus on the areas of greatest need.

We recognize public concerns about the interaction between health care sales and marketing personnel and health care providers, and we work to ensure that our employees and partners stay focused at all times on our company's commitment to supporting patients and consumers. Abbott also maintains formal guidelines to ensure that our engagements with patient associations and health care professionals adhere to the highest standards of ethics.

### Manufacturing Quality

Delivering safe, effective medicines and health care products also requires that we maintain rigorous training and quality assurance programs for all Abbott operations around the world. Abbott has implemented numerous processes to ensure that we meet the highest safety and quality standards in the design and development, manufacture, delivery and labeling of our products. To complement this global approach, we have rigorous local audit programs that ensure policies are implemented correctly and closely followed.

When concerns arise about the quality or safety of an Abbott product, we take them very seriously. We thoroughly investigate each inquiry, and then communicate our findings and lessons learned to the appropriate regulators, across our business divisions and to others in our industry when appropriate.

Our global commitment to improving the quality of life for our patients is shared by all of our approximately 91,000 Abbott employees around the world and by the even greater number of people working for our partners and suppliers.



Our Women's Heart **Health Initiative** focuses on increasing cardiovascular disease awareness in women and their health care providers. At left, members of the Indian Menopausal Society discuss how best to screen patients for heart disease risk factors during routine visits.





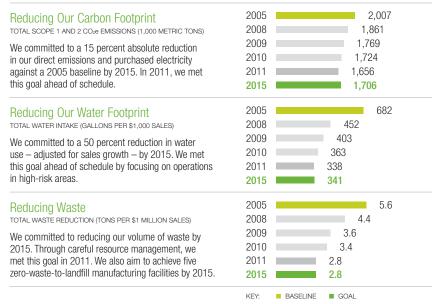


# Safeguarding the Environment



Our manufacturing facilities around the world are achieving significant carbon footprint reductions through improved energy efficiency and use of renewable energy. Above, solar panels help reduce emissions at our plant in Ludwigshafen, Germany.

Abbott works diligently to reduce our global environmental impacts – from the sourcing of raw materials, to the manufacture and distribution of our products, to the use and disposal of our products by consumers and health care providers. Our environmental stewardship initiatives help protect the planet while improving efficiency, reducing costs and preserving our ability to do business in the future.





# billion

### Abbott and Local Government Team Up to Save Energy, Go Green

Abbott's manufacturing facility in Cootehill, Ireland, processes half a million liters of milk per day. We purify the water generated through this process and return it to the local river – producing a net positive impact on the region's water resources. Partnering with the Sustainable Energy Authority of Ireland, we also capture and redirect condensate from the manufacturing process into the plant's boilers, significantly decreasing the amount of energy needed to operate them.

abbott.com/citizenship/environment







Abbott volunteers visit classrooms in Ireland and other locations around the world to help educate young people about water conservation.



### **Environmental Stewardship Priorities**

Our three environmental priorities are climate change adaptation, water conservation and product stewardship. We approach environmental stewardship by setting challenging goals for ourselves and then working to meet them. Our goals for 2015 are:

- A 15 percent reduction in absolute carbon dioxide equivalent (CO<sub>2</sub>e) emissions from direct emissions or from sources we own or control and from the electricity we purchase, compared with 2005 levels
- A 50 percent reduction in total water intake (adjusted for growth)
- A 50 percent reduction in total waste (adjusted for growth)



At our distribution center in Heerlen, Netherlands, workers perform meticulous checks to ensure that vascular products are delivered on time and accurately, using the greenest shipping methods.

By the end of 2011, we met each of these goals ahead of schedule. We reduced Abbott's  $CO_2e$  emissions by 17.5 percent. We have reduced our total water intake by a sales-adjusted 50.4 percent since 2005, and at the end of 2011 we had reduced the amount of total waste we generate by a sales-adjusted 50 percent. We also aim to achieve at least five zero-waste-to-landfill plants by 2015.

Looking toward the future and our company separation, we will evaluate Abbott's multiyear environmental performance goals and targets – and develop appropriate environmental stewardship strategies – for each of our two future independent companies.

Much of our success in reducing Abbott's CO₂e emissions stems from improvements in energy efficiency and from switching to cleaner forms of energy such as lower-carbon fuels, cogeneration and renewables. Abbott generates electricity through cogeneration at seven of our manufacturing sites and has launched renewable energy programs at 10 facilities.

Our manufacturing plants continue to implement aggressive water reduction projects, especially in water-stressed regions where Abbott has manufacturing operations. Our product stewardship strategies include understanding and continually improving the life cycle environmental profile of the products we make – from the raw materials and services we use through the distribution, end use and management of product residuals. By the end of 2011, we had reduced the amount of materials we use in product packaging by 3.9 percent, or roughly 9.5 million pounds annually versus 2007 levels.

# External Recognition

Abbott is recognized by a variety of sustainability and socially responsible business indices and ratings.





Abbott was included on the prestigious Dow Jones Sustainability World Index and North America Index for the seventh consecutive year in 2011, in recognition of continued global leadership in economic, environmental and social performance.



The leading global pharmaceutical and biotech news organization Scrip honored Abbott and the Abbott Fund, the company's philanthropic foundation, with the 2011 Scrip Award for Corporate Social Responsibility.



Abbott ranked number 28 on *Barron's* magazine 2011 ranking of the world's 100 most respected companies and number 21 on the *Corporate Responsibility* magazine 100 Best Corporate Citizens List. Abbott has been ranked one of America's most admired companies every year since 1984 by *Fortune* magazine. In 2012, Abbott ranked #1 in its sector in the social responsibility category.





Abbott was named one of the top three Best in Class companies in its industry sector for financial, environmental and social performance by Storebrand Investments, a leading socially responsible investment (SRI) firm. Abbott also has been included on the Ethibel Excellence Investment Register since 2005.







Abbott has been named a leading workplace in more than 25 countries around the world, earning honors from respected international third-party organizations, including the Great Places to Work Institute and the Corporate Research Foundation.

# The Abbott

Abbott and the Abbott Fund work with the Government of Tanzania to strengthen health care in the country, including modernizing Muhimbili National Hospital and 23 regional labs.



The Abbott Fund Institute for Nutrition Science offers comprehensive training in clinical nutrition for health care professionals treating children in China and Vietnam.



In Cochabamba, Bolivia, more than 7 percent of the population suffers from diabetes. We work to educate, counsel and care for patients while backing a new digital records system to track patient data.



We partner with local schools and Abbott volunteers to sponsor hands-on family science education events in eight countries.

Philanthropy is a powerful source for social innovation, providing an opportunity to test new thinking, develop leaders, strengthen civic and social organizations and build partnerships between the public and private sectors to help solve global problems.

The Abbott Fund, our philanthropic foundation, supports a diverse range of projects around the world – projects where our financial support, coupled with Abbott's people, products and expertise, can make a difference for the poor and the underserved. Since 2000, the Abbott Fund has invested \$337 million in such programs, including \$38.7 million in 2011. From introducing young people to the wonders of science to helping improve maternal and child health care in Afghanistan, we actively seek out and support social innovation in a wide variety of dynamic projects.

Our partners in these projects encompass the best in academic and humanitarian organizations, working together to deliver compelling results. For more details, please visit our Web site, www.abbottfund.org.



### www.abbott.com/citizenship

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